



Advising the Congress on Medicare issues

Hospitals: Assessment of Payment Adequacy

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Payment adequacy indicators

- Beneficiaries' access to care
- Capacity and supply of providers
- Volume of services
- Quality of care
- Access to capital
- Payments and costs for 2009

Agenda

1. Payment adequacy and update for acute inpatient and outpatient services
2. Indirect medical education (IME) payments

Most indicators of payment adequacy are positive

- Access to care remains strong
 - More hospitals have opened than closed
 - Hospitals are increasing service offerings
- Volume of outpatient services per beneficiary is increasing
- Quality of care generally is improving
- Access to capital is affected by financial market volatility
 - Record breaking level of construction in 2007
 - Economy declined and interest rates rose in 2008

Overall Medicare margin

- Overall Medicare margin was -5.9% in 2007
- The Commission will vote on 2010 payment rates
- We project margins would fall to -6.9% in 2009, if hospitals were paid under the 2010 payment rates in current law
- The fall in margins from 2007 to 2009 reflects cost growth in excess of projected increases in the market basket of input prices

Costs and Medicare margin related to financial pressure from private payers

- High financial pressure is defined primarily by a non-Medicare margin less than 1%; low pressure is a non-Medicare margin over 5%
- Hospitals under high pressure have standardized costs 10% below those of hospitals under low pressure

Costs are associated with revenues

Abundant
Financial
Resources



High cost
structure



Lower
Medicare
margins

Limited
Financial
Resources



Low cost
structure



Higher
Medicare
margins

Relative efficiency

- Categorize hospitals as “relatively efficient” if they meet both criteria:
 - Either risk-adjusted mortality or risk-adjusted costs in the best one-third during every year (2004, 2005, and 2006), and
 - Middle third or better performance on all measures (risk-adjusted mortality, readmission rates, and costs)
- Future criterion: overall annual Medicare spending per patient

Relatively efficient providers

2007 performance	Top performers during 2004-2006	Other hospitals
Number of hospitals	338	2,535
30-day mortality (relative to national median)	14% below	3% above
Standardized costs (relative to national median)	11% below	2% above
2007 Medicare margin	0.5%	-7.4%
Share of patients rating the hospital highly	63%	63%

Preliminary data subject to change

The indirect medical education adjustment

- Medicare IME payments totaled \$6 billion in 2007
- IME adjustment set at more than twice the documented impact of teaching on hospital costs
 - Costs increase roughly 2.2 percent for each 10 percent increment in teaching intensity
 - Payments increase 5.5 percent for each 10 percent increment in teaching intensity
- Overall Medicare margin of major teaching hospitals was 10 percentage points higher than that of non-teaching hospitals in 2007

Shifting payments from IME to P4P

One percentage point reduction in IME would:

- Provide roughly \$1 billion for P4P and more focused/accountable use of funds
- Reduce the gap in margin between major teaching and non-teaching hospitals by up to 2 percentage points
- Move IME payments closer to the patient-care costs associated with training residents
 - However, payments would still be roughly double costs